



A SMART WAY TO REDUCE YOUR FLEET COSTS

ARE YOU GETTING THE BEST DEAL FOR YOUR FLEET?

It could be;

- Your supplier has become complacent – they think you'll never move!
- Your fleet size does not warrant a fleet manager and the activity is split between HR and Finance who may not have enough experience or time to challenge the status quo
- You're a small fish in a big pond – in other words you're not big enough to keep their focus

Or is it a mix of the above?

REST ASSURED THERE IS A BETTER WAY

Why don't you include your fleet requirement in our next multiple, collaborative online tender?

Neil Birkbeck Procurement runs regular collaborative online fleet tenders and can easily and cost effectively accommodate your fleet requirements.

Whether you just want fleet finance, contract hire with maintenance or a combination of services, we can simply add your specific requirements to our next tender.

Once the tender is complete you then review the confidential responses and pricing – and we will use our deep market knowledge and experience to help you make the right supplier decision.

REMEMBER

Neil Birkbeck Procurement are independent of any supplier – this means there are no kick-backs, commissions or rebates. All the benefits go to our clients who pay us a small fee per vehicle.

The tender is completely confidential and once complete, the results are returned to you so you can make the final decision and place your order.

The process will ensure you get the best possible price on the day and benefit from any additional manufacturer discounts available at the time.

You are independent of other customers but you benefit from their volumes.

**WHAT HAVE YOU GOT TO LOSE? CALL NEIL BIRKBECK
PROCUREMENT ON 01256 688758 FOR MORE DETAILS ON
HOW TO MAKE SAVINGS ON YOUR FLEET**

“We made over 10% savings on the acquisition of cars and savings on the management and maintenance of vehicles was even higher.”

Jason Cicero, FD,
Tunstall Healthcare

“We were confident Neil Birkbeck Procurement was independent and 100% focused on delivering a good result (12 %+) for Cardinal Security.”

Jason Trigg, CEO,
Cardinal Security

“Neil Birkbeck Procurement fully deserves the two awards he received from Wessex 100 for his work on fleet procurement.”

Dermot Hill, CEO,
Intermezzo

**TO DATE WE
HAVE ACHIEVED
SIGNIFICANT COST
SAVINGS FOR EVERY
SINGLE CLIENT**



Get in touch...

For more information please contact
Neil Birkbeck Procurement on

T: +44 (0)1256 688758

M: +44 (0)77697 27364

neil@neilbirkbeckltd.co.uk